CHAPTER I

INTRODUCION

1.1 Background to the Topic

As telecommunication company, PT INTI is dealing with various other companies in a form of business agreement. The most important document to uphold the agreement between the two parties is contract. All kind of detail of the agreement from: by and between who the contract is made, the scope of work, what kind service/deal, the price of work, etc. are covered. Like any other document, contract need to be composed correctly to be acceptable. However, the acceptable template of contract is varying from one to another, depending entirely on the company (and its country origin).

The writer managed to obtain permission to copy the safe part of some of the business contracts, which have different template since each of them coming from different company located in different country. Thus, the writer would like to discuss the template of contract while taking reference to general template of business contract. This is important since contract determine the agreement and it's protected by law, any error in contract may cause harm to one or both company tied in the contract in one way to another.

1.2 Scope

Problems of the recent study are formulated by comparing between the copy of contracts, using the *Hukum Kontrak by* DR. Muhammad Syaifuddin, SH., M.Hum. and *Membuat Surat Perjanjian* by Dadang Sukandar as the reference, and describing each part or clauses of the contract.

1.3 Objectives

The Objective of this study is to show the various and different acceptable templates of contract in PT INTI.

1.4 Significance to Knowledge

This study is important as it will show us the various templates, while it's varies from one to another, that acceptable according to law and general template of business contract from *Membuat Surat Perjanjian* book written by Dadang Sukandar and *Hukum Kontrak* by DR. Muhammad Syaifuddin, SH., M.Hum. as One may question which one is canon form when they try to write a contract.

1.5 Framework of the Theories

The writer using *Hukum Kontrak* as the reference to see the acceptable and the anatomy of contract according to the law and *Membuat Surat Perjanjian* as the reference of general business contract template which will be compared with the data sample the writer collected.

1.6 Research Method

To gather the necessary data, the writer use book study and data collecting by copying the allowed/safe part of contracts while on job training in PT INTI that located at Jalan Mochammad Toha no 77 Bandung from August 25th to September 12th, 2014 in working hour from 07.30 AM until 12.00 PM. The writer then tried to compare the various templates of the collected contracts and the reference while describing each part of the contract according to the theory form *Hukum Kontrak*.