ABSTRACT

THE SYSTEM OF DECISION SUPPORT INCREASE IN POSITION TO PT. SYSMEX BY USING METHOD PROFILE MATCHING

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In accordance with the rules set PT. Sysmex in the promotion process position, the criteria needed to determine who will be elected to fill positions, especially at the divisional sales manager. In the process of determining these positions required a decision support system. One method that can be used for decision support system is to use the profile matching method.

In this research would be appointed a case of finding the best solution on the basis of competence of employees in PT. Sysmex (division sales) profile matching methods. This method was chosen because it can select the best candidates from a number of existing employees, in this case meant that candidates who are eligible employees of the available positions based on criteria determined. Research done by finding the weight values for each attribute, such examples are the aspects of intellectual capacity, aspects of work attitudes, and behavioral aspects, then conducted process that will determine the optimal alternative, the best employees.

Key Word : *Profile matching, competence, positioning,decision support system*