ABSTRACK

The managing data of selling goods is a main activity done by PT. Sinar Bintang Utama, this eggs produces as the main sale. Some of the problems are the managing file and goods stocks has not been controlled because of the mistaken in record, the mistaken in transactional calculation and slow to make report. The aim was carried out by this research was to make a design the informations system in PT. Sinar Bintang Utama, to make a software the information system at selling goods, to implement and to test this manufacturer.

This research it user descriptive design research with the approach of cases study at PT. Sinar Bintang Utama, while the source of research with the method of collecting secondary data namely documentation study. The method used in developing this system uses prototype technique, wher eas the instrument of designing model system be using organizational approach method and the aids namely flowmap, context diagram, data flow diagram, data dictionary, normalization, relation table, entity relationship diagram. The software which is used is Java and MySQL server database.

The information system built hoping to be able to case in data managing process and capable in handing the problems at the PT. Sinar Bintang Utama, in this case in selling goods until they are managing goods stocks. The implementation system is hoped will increase the service to the consumers and to ease the users in operating the systems.

Key words : selling, prototypes, implementation, informations system