Review for consignation selling procedure in The Summit Factory

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ABSTRACT

Consignation selling is done by giving goods (consignor) to consignee side, but the owning rights of the goods will change into revenue that take as a commission for the consignee side when the goods is sold successfully to consumers. The achievement of this study is for knowing consignation selling procedure and writing method in consignation selling.

This study is a descriptive study. The method that is used in this study is descriptive method. This method is used to acquire data and factual information, characteristic about detected phenomena.

From the result of this study can be concluded that The Summit Factory Outlet is use simple selling writing method with using monthly report form, hasn't use standard banking accountant for consignation selling writing.

Keyword: selling, Consignation selling, Selling procedure.