ABSTRACT

Mitra Usaha kencana is a company which is engaged in retai. Which includes several important parts of the administration, warehouse, and parts sales. Because many kinds of products available makes it difficult enough in the process sales of goods for administration, in addition to the sales department often have difficulty in gave a customer demand because less of power.

This system design used a waterfall method with approach of system analysis and structured programming approach as a tool in the process, while appliance database application development using Visual Basic 6.0 programming language and Microsoft ACCESS as a database.

From the results of the development of this system, data processing of orders, shipments and preparing reports to be more faster and can reduce errors in data recording process.

Keywords: Sale of Goods, Waterfall, VB