SUPPLY CHAIN MANAGEMENT at MISKI AGHNIA CORPORATION

Ganjar Kurnia1, Rani Susanto2

Information Engineering - University Computer Indonesia Jl. Dipatikukur 112-114 Bandung E-mail: <u>ganjarpandai@gmail.com1</u>, rani.susanto@email.unikom.ac.id2

ABSTRACT

Miski aghnia coorporation.snow is a company engaged in the manufacturer, where the company makes its own products such as raw material procurement process sepatu.Saat head of the supply difficulties in determining the amount of raw materials in order to assist suppliers. In the production process execution in one order according the wishes of consumers, the problem arises when the late delivery of raw materials resulting in the production process for consumer demand becomes constrained and limited production capacity so that the delivery of the product becomes too late. In the process of shipping for delivery in the city and jabodetabek company car and car GranMax Minibox, while for the outer bead using the JNE, TIKI, or POS. The obstacles that upon delivery of products to consumers is done in the estimation of time and a different amount each period and delivery capacity is limited, so that the delivery had difficulty in determining when a product should be sent. Pursuant to the problems that exist in Miski aghnia corporation we need an information system development Supply Chain Management.Berdasarkan blackbox and beta testing results can be concluded that the system can facilitate inventory heads in determining the amount of raw materials are ordered, allowing the head of production provided information estimated completion of the product to consumers, and facilitate the delivery head in managing the scheduling delivery of products to customers who have placed orders for products.

Keywords: Supply Chain Management, make-tostock, catalog, special order, jabodetabek

1. PRELIMINARY

Miski company Aghnia Corporation is a company engaged in manufacturing, where the company makes its own products like shoes. But the company is featured in the shoe (MP). Miski company Aghnia Corporation has three different stores including: Rendorz Shop, Shop Catenzo and Catenzo Junior. In this company in the production process using the make-to-stock to meet these shops and make-to-order for orders from consumers or reservations that are not from a store owned. Shoes are manufactured for the needs of the store include MP 002, MP 006, MP009, MP 064, MP072, MP091, MP185, MP 187 and MP 190 while the shoe demand from kosnumen very diverse shoe Mountains, loafers and boots outside the shoe size catalog. Aghnia Miski Corporation has supply chain management activities from the upstream to downstream. the upstream conducted by Miski Aghnia Corporation is the process of ordering raw materials to suppliers, receiving raw materials and to process raw materials into products Shoes. Miski Aghnia Corporation in collaboration with several suppliers of raw materials, Miski Aghnia Corporation has 15 categories of suppliers of raw materials, among others supplier Leather, supplier, supplier Elastic, suppliers Lapis, suppliers glue magnetism, supplier glue soles, suppliers glue pc, suppliers washers, supplier TA 2 mm, 1.5 mm TA suppliers, suppliers of sponge, Yarn Supplier, Supplier Latek etc. Downstream activities is the delivery of finished products to consumers, in Miski Aghnia Corporation has three types of consumers, namely Individuals, Agencies and Resellers.

The company has two raw material procurement process, first make to stock to meet the needs of products in stores. In determining the amount of product that will be in production the company still refers to the previous week consumer demand. Based on data obtained Aghnia Miski Corporation has a number of product sales from the month of July 2016 to July 2018 as many as 12 006 Replace Shoes with the highest number of sales is the product Leather Shoes (MP) by the number of sales reached 9132 (Appendix F). Based on the facts obtained in the time period every month bookings resulting erratic supply section chief difficulties in determining the amount of raw materials to be ordered to the supplier for the next week. It becomes a problem when ordering shoes increased occurrence of advantages and disadvantages for the delivery of raw materials from suppliers sometimes late as the first week of August 2016 (Appendix F) inventories of raw materials Sol 039 is 8 pairs, while necessary in August 2016 is 10 pairs, as well as 7 pairs Sol Cowboy is required while in the first week of August 2016 was only 6 pairs resulting in the production process is not running lancar.Jika booking untargeted so many shoes into unsold stock and sold cheaply to individual consumers which resulted in the company loss. While the second procurement of raw materials to the supplier to meet the needs of the customer ordered product. The problem arises when the consumer is an order and production schedules had to be made but the delivery of raw materials from suppliers through to raw material received by the company needs time to Sol 7 days and 10 days for the skin. Long waiting times result in delays in the production process so that the late delivery of products to consumers.

The company will do if it has any production orders from customers. Each one order amount varies according to the catalog in the company. If the consumer has his own design or size it can be produced in accordance with orders from customers. Production workmanship in one order according the wishes of consumers, the company set minimal production time is 3-4 days depending on the number of orders and the level of difficulty of the design of the consumer and the company has a production capacity of 150 pcs for one week. The problem arises when the late delivery of raw materials resulting from the production process for consumer demand becomes constrained and limited production capacity of 150 pcs / week so that product delivery has been delayed,

Based on the results of interviews have been conducted with Mr. Sidiq as Head of the Expedition in company Miski Aghnia Corporation, he explained that the delivery is done after the product is produced and in the packing until the product is ready to be sent to the consumer. For delivery of products in the city and Jabodetabek company uses GranMax capacity Mobil and Mobil 400 pcs 1000 pcs Minibox capacity while out of town perusaahan use The JNE, TIKI, and Pos. The obstacles that upon delivery of products to consumers is done in the estimation of time and a different amount each period and delivery capacity is limited, so that the delivery had difficulty in determining when a product should be sent.

Based on the problems that exist today in Miski Aghnia Corporation is required an information system construction supply chain management that the management of the flow of raw materials or products and the flow of information in the company from the start ordering raw materials, processing of raw materials and delivery of products to consumers can sync and consistency.

Based on the problems studied, the purpose of this research is to build a supply chain management in Miski Aghnia Corporation

Objectives to be obtained from this study are:

1. Inventories Section Head facilitate in determining the amount of raw materials to be ordered to the supplier.

2. Facilitate Head of Production in determining the estimated time until the finished product in production to consumers for special order products.

3. Facilitate Head of Shipping in determining the schedule of deliveries to customers.

2. ISI RESEARCH

2.1. Theoretical basis

The theoretical basis of this thesis will explain the theories relating to the development of Supply Chain Canagement in Miski Aghnia Corporation

2.1.1 Information Systems.

The information system is a system within an organization are managerial and strategic activities of an organization [1]

2.1.2 Supply Chain Management

supply Chain is a system where an organization distributing goods production and services to its customers. This chain is also a network or networks of interconnected organizations that have the same goal, which is the best possible conducting procurement or distribution of the goods. [2]

2.1.3 Supply Chain Process

On Supply Chain prosess there are 3 kinds of streams that must be managed include:

1. The flow of goods flowing from upstream to downstream.

2. The flow of money and the like flowing from downstream to upstream.

3. The flow of information flowing from upstream to downstream and vice versa. [3]

2.1.4 Push and Pull Supply Chain

Existing approaches in Supply Chain Management is composed of a push-pull supply chain and supply chain. Here is an explanation of pull and push supply chain in Supply Chain Management (SCM) [4]

2.1.5 Forecasting (Forecasting)

Forecasting (forecasting) is predictive values of a variable based on the known value of the variable or variables related. Predict can also be based on skills assessment, which is in turn based on historical data and experience [5]

2.1.6 Single Exponential Smoothing Methods

Forecasting is based on exponential smoothing method (exponential smoothing) is generally used to estimate sales of individual products [6]

The formula for single exponential smoothing can be seen in equation 2.2.

$$F(t+1) = Axt + (1a) Ft$$
 (2.2)

Information :

F(t+1) = Result forecast for the period t-1

- a = Constant smoothing
- xt = Actual demand data for the period t
- Ft = Forecast in period t

Measurements can use the forecasting error Mean Absolute Error, Mean Absolute Deviation, Mean Square Error, Mean Absolute Error precentage.

- 1. Mean Absolute Error (MAE)
- 2. Mean Absolute Deviation (MAD)
- 3. Mean Squares Error (MSE)
- 4. Mean Absolute Error PRECENTAGE

2.1.7 monitoring

Monitoring is monitoring that can be described as consciousness (awareness) of what is to be known, high-level yield monitoring carried out in order to make measurements over time shows movement toward or away from the goal. Monitoring will provide information on the status and trends that the measurement and evaluation of completed repeated from time to time [7].

2.1.8 Raw material requirements

Raw material requirement calculations performed to determine the amount of raw materials needed for the production process in accordance with the number of customers ordering products [8].

As for some formula for calculating raw material requirements in Miski Aghnia Corporation will be described in equation (2.3)

Total	Raw	Materials	=	Product	Composition	х
Number of	of Ord	ers				
2	23					

The company's policy to make a reservation of raw materials to the supplier in determining the need for raw materials that can be calculated using equation (2.4)

Number Booking = Total Raw Materials x 5% 2.4

2.1.9 The purchasing Raw Materials

Purchases of raw materials is an activity carried out mainly manufacturing companies in the production process to obtain raw materials, supplies or equipment. The ultimate goal is obtaining raw materials by minimizing the cost as low as possible in accordance with the standards prescribed quality. [9]

2.1.10 Estimated Production

The calculation of the estimated production is done to determine the estimated time when the finished product is produced. The formula for calculating the estimated production in Miski aghnia Corporation can be seen in equation (2.5) and (2.6) [10].

Total Production / week = Old Prduksi / machine xt (2.5)								
Old Production Production (2.6)	=	Number	Booking	/	Total			

2.2 Analysis of Problems in Miski Aghnia Corporation

Analysis of the problem is the description of the problems derived from the current system is currently underway which will be described in the procedures of data processing in Supply Chain Management program at Miski Aghnia Corporation. The following analysis of the problems of the current system date:

1. Head of Supply difficulties in determining the amount of raw materials to be ordered to the supplier for the product according to the catalog.

2.Kepala Production Department difficulty determining the estimated time until the finished product in production to the consumer to make to order products.

3. Head of Delivery difficulty in determining the schedule of deliveries to customers.

2.3 Model Supply Chain Management in Miski Aghnia Corporation

Based on the existing booking groove in Miski Aghnia Corporation, the existing model of the company is as follows:



Figure 1 Model of Supply Chain Management

2.4 Analysis of Supply Chain Management Stages

Analysis of Supply Chain Management Stages will be built in Miski Aghnia Corporation based model of Supply Chain Management can be seen in Figure 2.



Figure 2 Stages Supply Chain Management

1. Analysis of Product Planning

Footwear products are sold in the period June 2016 - July 2018 was 091 and MP Shoes for product planning using sales data MP 091 can be seen in Table 1

SUNDAY	MONTH	SALES
Number 1	July 2016	7
2nd	July 2016	10
The 3rd	July 2016	22
To 4	July 2016	18
Number 1	August 2016	2
2nd	August 2016	0
The 3rd	August 2016	1
To 4	August 2016	8
Number 1	September 2016	10
2nd	September 2016	8
The 3rd	September 2016	15
To 4	September 2016	9
to 5	September 2016	5
Number 1	October 2016	14
2nd	October 2016	27
The 3rd	October 2016	11
To 4	October 2016	12
to 5	October 2016	12
Number 1	November 2016	14
2nd	November 2016	14
The 3rd	November 2016	19
To 4	November 2016	18
Number 1	December 2016	18
2nd	December 2016	36
The 3rd	December 2016	15
To 4	December 2016	19
Number 1	January 2017	7
2nd	January 2017	17
The 3rd	January 2017	24
To 4	January 2017	19
to 5	January 2017	28
Number 1	February 2017	35
2nd	February 2017	22
The 3rd	February 2017	21
To 4	February 2017	14
Number 1	March 2017	13

table 1	Sales	data	MP	091
tuble 1	Durch	uuuu	TATE	0/1

2nd	March 2017	26
The 3rd	March 2017	28
To 4	March 2017	23
Number 1	April 2017	20
2nd	April 2017	29
The 3rd	April 2017	14
To 4	April 2017	28
to 5	April 2017	23
Number 1	May 2017	27
2nd	May 2017	27
The 3rd	May 2017	14
To 4	May 2017	19
Number 1	June 2017	27
2nd	June 2017	18
The 3rd	June 2017	16
To 4	June 2017	12
Number 1	July 2017	4
2nd	July 2017	11
The 3rd	July 2017	10
To 4	July 2017	4
Number 1	August 2017	6
2nd	August 2017	18
The 3rd	August 2017	18
To 4	August 2017	17
Number 1	September 2017	15
2nd	September 2017	11
The 3rd	September 2017	8
To 4	September 2017	8
Number 1	October 2017	5
2nd	October 2017	6
The 3rd	October 2017	9
To 4	October 2017	7
to 5	October 2017	11
Number 1	November 2017	8
2nd	November 2017	8
The 3rd	November 2017	13
To 4	November 2017	18
Number 1	December 2017	11
2nd	December 2017	21
The 3rd	December 2017	18
To 4	December 2017	16
to 5	December 2017	7
Number 1	January 2018	8

2nd	January 2018	10
The 3rd	January 2018	6
To 4	January 2018	8
Number 1	February 2018	7
2nd	February 2018	9
The 3rd	February 2018	10
To 4	February 2018	18
Number 1	March 2018	6
2nd	March 2018	13
The 3rd	March 2018	7
To 4	March 2018	8
to 5	March 2018	8
Number 1	April 2018	9
2nd	April 2018	8
The 3rd	April 2018	8
To 4	April 2018	10
Number 1	May 2018	7
2nd	May 2018	6
The 3rd	May 2018	6
То 4	May 2018	8
to 5	May 2018	6
Number 1	June 2018	7
2nd	June 2018	0
The 3rd	June 2018	1
То 4	June 2018	7
	TOTAL	·

Here are the raw material procurement aghnia Miski Corporation with the purchase of raw materials coupled with the addition of 4% and 50% according to the forecasting products for the production process as set forth in Table 3.

Name of Raw Materials	Total Raw Materials	name of Supplier	number of Orders	The amount of raw materials that must be purchased	Unit price
		CV		Napa leather	18,500
Napa		Timeless		18	
leather	3	Skin			
Sol Tiger	1	CV		6 sol tiger	15,000
ply	0.05	Blessing		1 meter	23,000
		PD Trijaya		1 pcs	4,000
Yarn	0.05	Sentosa			
		PD		1 meter	19,500
TA 2 mm	0.056	Kawani			
TA 1.5		PD		1 meter	14,750
mm	0.04	Kawani			
		PD Trijaya		2 meters	15,000
Latek	0.25	Sentosa	3		
		CV	5	1 tin	267 000
glue Pull	0,005	Partners			
glue Pc	0,005	CV Jumbo		1 gallon	146 500
glue Sol	0.007	C v Julibo		1 tin	600,000
		CV		1 gallon	29.500
Washer	0,003	Partners			
pleter	1.5	Eagle Leather PD Resources		9 meters	6,000
Iron tip	1	PD Peace		6 pairs	3,000
spon	0,033	Eagle Leather PD Resources		1 meter	24,000

 Table 3 Raw Material Procurement Catalog

Analysis of Demand From Customers and Stores Analysis of Consumer Demand

Here is an example of ordering products from two customers who book on the same date ie on 17 April 2017. Details of the reservation data can be seen in Table 4

Table 4 Data Booking Consumer

101.12				,,		
1384	No.	dESCRIPTION	Consumer	total	Product	Pay
The sales data MP 091 after using a Sin	gensumers	Shoes	name	totai	Pricing	Status
Exponential Smoothing forecasting, it is known that	the COSUS160417	Pantofel Men's	Ato	34	Rp.170.000	DP
Exponential Shiootining forceasting, it is known that	uic	Shoes	Pemalang			
approximate 091 MP product ordering shoes at the F	irst COSUS160417	Men's Shoes 212	Orsus Mr.	3	Rp.82.500	DB
approximate of 1 mil product ordening shoes at the 1		Pantofel	Danang			Dr

b. Demand Analysis Store

Beirkut is an example of ordering a product from the store. Details of reservation data can be seen in Table 5

Table 5 Booking Data Store

Mon th	Sund ay	Yea r	code Shoes	dESCRIPTI ON Shoes	Consum er name	tot al	Product Pricing
April	2nd	201 7	MP 002	Boot Men's Shoes	Shop Catenzo	8	Rp.175.0 00
April	2nd	201 7	MP 091	shoes Pantofel	Shop Catenzo	26	Rp.140.0 00
April	2nd	201 7	MP 152	Casual shoes	Shop Catenzo	5	Rp.112.0 00
April	2nd	201 7	MP 093	Casual shoes	Shop Catenzo	35	
April	2nd	201 7	MP 185	Pantofel Men's Shoes	Shop Catenzo	2	Rp.141.0 00
April	2nd	201 7	MP 006	Boots	Shop Catenzo	21	Rp.172.0 00
April	2nd	201 7	MP1 72	shoes Pantofel	Shop Raindoz	25	Rp.138.0 00
April	2nd	201 7	MP 064	Casual shoes	Shop Catenzo	13	150,000
April	2nd	201 7	MP 072	Pantofel Men's Shoes	Shop Catenzo	30	Rp.112.0 00

Exponential Smoothing forecasting, it is known that the approximate 091 MP product ordering shoes at the First Week Month July 2018 is 6 pcs. The amount was used as the basis for monitoring the procurement of raw materials.

2. Raw Material Procurement Monitoring Analysis

After doing the forecasting stage, the next stage is to monitor the product inventory and raw material supply as well as determining the safe limit of products and raw materials that should exist in warehouse aimed to avoid shortages or emptiness products and raw materials using methods Safety Stock. The analysis in the monitoring phase is as follows:

Table 2 Product Inventory Monitoring

Product	Forecasting	Remaining	safety	Status
name	Results	Stock Available	Stock	
Shoes MP 091	6 pcs shoes	5 pcs Shoes	7 pcs shoes	Not safe

3. Analysis Pengadan Raw Materials (catalog)

April	2nd	201	MP	Boots	Shop	24	Rp.155.0
-		7	141		Raindoz		00
April	2nd	201	MP	shoes	Shop	19	Rp.147.0
-		7	126	Pantofel	Catenzo		00
April	2nd	201	MP	Casual	Shop	3	Rp.160.0
-		7	133	shoes	Catenzo		00
April	2nd	201	MP	Pantofel	Shop	10	Rp.175.0
-		7	002	Men's Shoes	Raindoz		00
April	2nd	201	MP	Boots	Shop	14	Rp.140.0
-		7	091		Raindoz		00
April	2nd	201	MP	shoes	Shop	26	Rp.185.0
-		7	187	Pantofel	Catenzo		00
April	2nd	201	MP	shoes	Shop	25	150,000
-		7	142	Pantofel	Catenzo		
April	2nd	201	MP	Casual	Shop	35	Rp.174.0
-		7	170	shoes	Catenzo		00
April	2nd	201	MP	Pantofel	Shop	14	Rp.177.0
		7	190	Men's Shoes	Raindoz		00
April	2nd	201	MP	Boots	Shop	15	200.000
		7	009		Catenzo		
April	2nd	201	MP	shoes	Shop	27	Rp.195.0
		7	102	Pantofel	Catenzo		00
April	2nd	201	MP	Casual	Shop	23	Rp.180.0
		7	161	shoes	Raindoz		00
April	2nd	201	MP	Casual	Shop	15	Rp.182.0
		7	162	shoes	Catenzo		00

5. Planning Analysis of the purchasing Raw Materials After the analysis of consumer demand further planning for the purchasing of raw materials to the supplier, the following details of the purchasing of raw materials to suppliers of products loafers men can be seen in Table 6

Table 6 Total the purchasing Raw Materials

Name of Raw Material s	Total Raw Material s	name of Supplier	numbe r of Orders	The amount of raw materials that must be purchase d	Unit price
Bamby Leather Brown	3.5	CV Timeless Skin		119 brown leather Bamby	18,500
Sol Safety ply	1 0.2	CV Blessing PD		34 soles safety 7 meters 2 pcs	15,000 23,000 4,000
Yarn	0.05	Trijaya Sentosa		7 motors	10 500
TA 2 mm TA 1.5	0.18	Kawani PD Kawani		11 meters	19,500
Latek	0.25	PD Trijaya Sentosa		9 meters	15,000
glue Pull	0.01	CV Partners	34	1 tin	267 000
glue Pc	0.02	CV		1 gallon	146 500
glue Sol	0.01	Jumbo		1 tin	600,00 0
Washer	0.03	CV Partners		1 gallon	29.500
pleter	1.5	Eagle Leather PD Resource s		51 meters	6,000
Iron tip	1	PD Peace	1	34 pairs	3,000
spon	0.4	Eagle Leather PD		14 meters	24,000

s	s
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6. Production Monitoring Analysis

After procuring raw materials to suppliers, then go into the production monitoring phase loafers men. There are four sections of existing production in Miski aghnia corporation. Following the calculation of the production time of four sections thereof:

- a. Old Production Patterns (Photo)
 - = 34 pcs shoe / 360 patterns per day = 0.0944 Day
- b. Production old Upper (Advance)
 = 34 pcs / upper 5 per day
 = 6.8 Day
 - = 0.8 Day
- c. Production old Sol = 34 pcs shoe / 10 soles per day
 - = 3.4 Day
- d. Old Production Finishing
 = 34 pcs shoe / 30 pcs per day
 = 1.1333 Day

Lama Lama Total Production = production patterns (Figure) + Old Production upper (face) + Sol + Lama Lama Production Finishing Production

Total Duration of Production = 0.0944 Day Day + 6.8+ 3.4 + 1.1333 Day Day

= 11.4277 days (12)

days 1 hour)

If the production process begins at 08.00 dated 21 April 2017 the Ato Pemalang orders less finished at 09.00 dated May 5, 2017 as a production company is 9 hours / day.

7. Analysis of Product Delivery

This stage describes the delivery of products that occur in Miski Aghnia Corporation. Product delivery through courier service is used in its distribution. The purpose of this step in order to monitor the product has reached the outlet and the delivery status is accepted or not.

2.5 Entity Relationship Diagram (ERD)

Here is an Entity Relationship Diagram (ERD) which can be seen in Figure 3.



Figure 3 ERD In Aghnia Miski Corporation

2.6 Data Flow Diagram (DFD)

Here is a Data Flow Diagrams (DFD), which is built on a system of supply chain management in Miski aghnia corporation that can be seen in Figure 4



Figure 4 Data Flow Diagram (DFD)

2.7 Interface Design

The design is based on the interface display both input and output to be generated when the application is implemented.

Interface design for Supply Chain Management System in Msiki Aghia Corporation can be seen in Figure 4



Figure 4. Design Pemesnan Data Interface Products

2.8 testing Systems

2.8.1 Conclusion Testing Back Box

The conclusion that can be drawn from previous functional testing has been done is in this system is correct and error process is already well

2.8.2 Conclusion Beta Testing

Based on the responses from the Interview to users in Miski aghnia corporation regarding this system can be

concluded, the system helps the head of the supply in determining the amount of raw materials to be ordered to the supplier, to help head of production in determining the estimated time of finished products to consumers, and assist the head of the shipping department in determining the schedule of delivery of products to consumers.

3. COVER

3.1. Conclusion

After going through the stages of analysis, design and testing in this thesis, it can be concluded as follows:

- 1. Supply Chain Management In Aghnia Miski Corporation Helps Head of inventory in the procurement of raw materials to suppliers.
- 2. Supply Chain Management In Aghnia Miski Corporation Helps Head part of doing determines the estimated production of finished products to consumers.
- 3. Supply Chain Management In Aghnia Miski Corporation Helps Head of the shipping department in conducting the product delivery schedule ..

3.2. Suggestion

In order for a system that can be obtained with an optimal, it should be done adding some of the following:

1. An increase in the more detailed analysis of the development of Supply Chain Management In Aghnia Miski Corporation.

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