

Model 1 :

a. Invitation Letter (Acknowledgment)

In this letter, the writer wrote the acknowledgment letter to the band management for asking possibility schedule to make concert in Indonesia.

b. Reply the acknowledgment letter by management

On Wed, Jun 2, 2010 at 3:56 PM, Dirk Zeiser <dirk@direct-management.com> wrote:

Hello everyone,

After receiving the email from Jai about not being able to pay any fee for the show, we had to go back to the drawing board and look at the finances for this trip. We really can't afford to be losing that money ... The band is losing there ass already and as much as we understand that the money might not be there, we really need it in order to make this trip work for us.

I also looked in to skipping Singapore and fly home straight from Indonesia but that's also not an option as flights are way more expensive leaving from there.

As we have no idea what money we can expect to get from the shows in China, the risk we are taking is probably way too high for us. I understand that this is a tour on a lower level but we can't do it without knowing exactly what money we will be making in comparison to our expenses. As I said, we are already losing more money than we can potentially make back with merchandise sales.

We want to invest in all these markets but as it stands right now, we are losing around 5.000 USD.

Here are a few options:

we get a fixed guarantee for all the shows in China and go back to the drawing board to see how that will help.

we keep the deal for Singapore as it was originally offered to us when we confirmed the tour.

we cancel all the dates and see if we can make it work at a different time.

Don't get me wrong, we wanna do this trip and we will do whatever it takes from our end to make it work. But we can't have the deals change the way they were if it's not in the band's favor. That we had to move dates around in Indonesia and that we had to fly to Indonesia on a different day than originally expected, our flights are already 400 USD more expensive per person.

Lets see how we can work on this together ... I assume nobody wants to throw away all the work we all already invested in this.

Dirk

Direct Management

Dirk Zeiser

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www.necrophagist.de | www.myspace.com/necrophagistde
www.myspace.com/theohiosky

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all the best,

Rob

www.bornfrompain.com
www.myspace.com/bornfrompain
www.metalblade.de
www.gsrmusic.com

We can assumed that the agent want to make sure that they don't want make any mistake when they cooperate to make an contract with other management. For sure, they had list the terms of payment and rules. Next, they won't loss of financial.

c. Inquiry letter; Reply and asking for schedule

From: eko insight <extreme_organizer@yahoo.com>
 Subject: Born From Pain - Indonesia
 To: "Rob Franssen" <robbfp@gmail.com>
 Cc: dirk@direct-management.com
 Date: Friday, 2 April, 2010, 10:40 AM

Hey Rob,
 here's for Indonesian side

July 27th (Tue) travel to Indonesia from Bangkok*
 July 28th (Wed) Jakarta, Indonesia
 July 29th (Thu) Samarinda, Indonesia
 July 30th (Fri) Bandung, Indonesia
 July 31th (Sat) Pontianak, Indonesia
 August 1 (Sun) travel to Japan from Indonesia*/possible show

*flights provided by band

Indonesia portion of Tour :

- Fees: 250 USD/show
- ground transportation for 5 person, backline, food & drink, sleeping places for 5 person provided

Cheers,

Eko

myspace.com/extreme_organizer

myspace.com/deep_insight

In this letter, the owner reply the previous letter and explain what the agent wants until they make a deal.

d. Reply available the schedule by management

Re: Born From Pain Asia tour

Saturday, 1 May, 2010, 5:25 PM

From:This sender is DomainKeys verified

"Rob Franssen" <robbfp@gmail.com>

[View contact details](#)

To:"Eko Insight" <extreme_organizer@yahoo.com>

All good!

Eko, can you sen me the list again with all the dates+venues, I can't find the mail you sent before! So I can put them up today?

Thanks!

R

The agent and band are agreed for the schedule and they ask again for make sure that the dates and venue are available for the next show in Indonesia.

e. Promotion Letter

From: eko insight [mailto:extreme_organizer@yahoo.com]

Sent: Tuesday, March 16, 2010 11:12 AM

To: Jockey Indy Pop

Subject: Born From Pain - Bangkok

Hey Jockey,

interested with Born From Pain (Holland) ??

here's terms

Date : Tue, 13 July

Fees : USD 500 include flights

Other : ground transportation, backline, food & drink, sleeping places provided by Bangkok

Cheers,

Eko

myspace.com/extreme_organizer

myspace.com/deep_insight

RE: Born From Pain - Bangkok

Tuesday, 16 March, 2010, 12:35 PM
From:

"Jockey Indy Pop Records" <jockey010167@hotmail.com>

[View contact details](#)

To:

"eko insight" <extreme_organizer@yahoo.com>

Cc:

"jockey indy pop" <jockey010167@hotmail.com>

O.K. Eko.

Let me know when we are ready to announce.

Thanks,

**Teravut "JOCKEY" Vatanapratepakkorn
Indy Pop Records**

555/155 PETCH 9 TOWER

SOI PETCHBURI 9, PETCHBURI RD.

PHAYATHAI, RAJCHATEVEE, BANGKOK 10400

Tel. 666-395-7100, 662-953-9977

www.myspace.com/indypop

www.twitter.com/indypoprecords

We can assume that the content of email above is promoted to another management that would be interest to make show in their country; included the terms of payment and rules. Until another management agreed and interest to make a contract.

- f. Reply the available and match the schedule then give an optional flights (for preparation)

On 4/9/10 3:01 PM, "Eko Insight" <extreme_organizer@yahoo.com> wrote:

Hi Dirk,
yes, below are the flights that band have to book and pay for

Tokyo – Beijing
Bangkok – Jakarta
Pontianak – Singapore
Singapore - Home

suggested airlines for :

Bangkok - Jakarta ---> www.airasia.com <<http://www.airasia.com>>
Pontianak - Singapore ---> <http://www2.lionair.co.id/> or this
link <https://secure2.lionair.co.id/lionairibe/OnlineBooking.aspx>

and here's emails from all local promoter :
China + Hongkong ---> Riz : sfscratch@hotmail.com
Bangkok ---> Jockey : jockey010167@hotmail.com
Indonesia ---> Eko : extreme_organizer@yahoo.com
Singapore ---> Jai : reconstruxbookings@hotmail.com

Cheers,
Eko Insight
myspace.com/extreme_organizer
myspace.com/deep_insight

In this letter the organizer wants to make sure and give an optional flights which can be choose by the management for matching with another schedule. So, they won't collide with another schedule.

g. In ordering letter; Reply and accepted previous letter

--- On Fri, 9/4/10, Dirk Zeiser <dirk@direct-management.com> wrote:

From: Dirk Zeiser<dirk@direct-management.com>
Subject: Born From Pain Asia tour
To: "eko insight" <extreme_organizer@yahoo.com>
Cc: "Rob Franssen" <robbfp@gmail.com>
Date: Friday, 9 April, 2010, 6:31 PM

Hi Eko,
I will start looking into various flight options now. As most of the cities we have to fly to or out of, have numerous airports, I would like to get in touch with each local promoter to figure out what the best options would be. I only have your contact details and Jockey's who I believe is doing the Bangkok show. So please forward me all the other contacts as soon as you.

Also to be 100% sure ... These are the flights the band will have to book and pay for:

Tokyo – Beijing
 Bangkok – Jakarta
 Pontianak – Singapore
 Singapore - Home

The flight from Hongkong to Bangkok will be booked and paid for by Riz who is doing China and the Hongkong show. All travels within China and to Hongkong and internal travels in Indonesia will be covered by the promoters.

Please get me all the contacts and confirm the travel deal.

Thanks and have a great weekend,

Dirk

!!! NEW ADDRESS ... PLEASE UPDATE YOUR FILES WITH THE INFORMATION BELOW !!!

Direct Management

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www.necrophagist.de | www.myspace.com/necrophagistde
www.myspace.com/theohiosky

In this letter, the management agreed of the organizer terms give.

h. Complaint letter

On 7/27/10 8:00 PM, "Dirk Zeiser" <dirk@direct-management.com> wrote:

Hi eko,
 I just got a disturbing email from Rob. Apparently the 2 last shows in indonesia got

canceled (30.07 in Jakarta and 31.07 in Pontianak).

First of all, what's the reason for that and 2nd of all, how do you think about compensating the band for the 2 lost shows and how will you get them to Singapore on august 1st? This can all not be the band's expense! We are already loosing a lot of money on this trip but can not afford to loose any more when its not the band's fault.

3 out of the shows that you got us got cancelled and this is a huge financial burden for the band.

I just tried to call you but got no answer ... Please get back to me asap! This needs to be dealt with by tomorrow evening my time. As you know, there is a travel day tomorrow so there will be enough time to deal with all of this.

Dirk

Direct Management

Dirk Zeiser

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www.chimaira.com | www.myspace.com/chimaira
www.myspace.com/theohiosky

The management make an complaint and ask what happen to another country whom cancelled the show

- i. Reply the complaint letter by management (optional)

On Tue, Jun 1, 2010 at 1:16 PM, Eko Insight <extreme_organizer@yahoo.com> wrote:

for another 2 dates in Indonesia, i'm still waiting for that but will finalize it asap

Jakarta and Pontianak are no way going to be able to change their deal. they not a rich place regardless what people think. Plus this is the same deal that we gave to bands like Terror and Parkway Drive. Both these bands are bigger then Born From Pain and they were okay about doing it.

Let me know if we're canceling. I'd like to announce the cancellation as soon as possible.

for Singapore, Jai from reconstrux (reconstruxbookings@hotmail.com) will contacting you for that

Cheers,
 Eko Insight
myspace.com/extreme_organizer
myspace.com/deep_insight

In this letter the organizer give explanation what happened 2 cancelled show. Then they make sure everthing is gonna be alright; that the show still on going to another country which had a deal.

j. Satisfaction

AW: Fw: JatnikoAndi (Booking No: B671UZ) – Travel Itinerary
Sunday, 1 August, 2010, 2:59 AM
From: "Dirk Zeiser" <dirk@direct-management.com>
[View contact details](#)
To: "Eko Insight" <extreme_organizer@yahoo.com>

Hey,
 Wow ... I was getting a little nervous here! Thanks for taking care of it ... The flight times work perfect!

I will be in touch tomorrow about a few things but am glad that this got worked out!

Dirk

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dirk@direct-management.com

In this letter the management are satisfied and thakful to the organizer who had great deal arrangement and show.